ACTS IN ACTION



2018 VOL. 1

Dear Friends,

ACTS HOUSING

Now that the snow has melted and ice has thawed, I am looking forward to warmer weather – and a busy home buying season. Seeing the sun for the first time (in what feels like ages) is energizing, and I can feel the energy around the office here at ACTS. We are energized to engage with the community through the launch of new volunteer opportunities and hosting our first-ever Open House for past and present ACTS homeowners. We are energized by the 13 homeowners who have already bought homes with ACTS this year, and we are energized by your support of our work. So thank you, and I hope you enjoy this update. Sincerely,

TRUDY'S COMMITMENT

Once a homebuyer attends an ACTS orientation and pays for their credit pull; they meet with ACTS' counseling department to assess their financial fitness for homeownership.

They either will work with the counseling team further to get a preapproval from an ACTS bank partner or they will receive a financial action plan with steps to take that will get them ready and schedule check-ins with the department as they complete those steps.

Trudy and her partner hold up the keys to their new home

Trudy had been working on her financial action plan with the counseling department for over three years. She completed the counseling process with Maria Santos, ACTS' Director of Homebuyer Counseling.

It was a proud day for Trudy on Feb. 23 when she closed on her home.

Perhaps a little emotional, too.

When she finished signing the papers she gave her loan officer, Cindy Higgins of Great Midwest Bank, and her ACTS realtor Tess Wynn each a hug.

"It feels good," she said of her purchase. "Tess was a lot of strength for me. She gave me confidence that I was going to find something."

Tess wishes Trudy the best as she makes the transition from homebuyer to homeowner.

"My hope for her is that she has a place that she can truly customize and have something that's reliable for her and her children," Wynn said.

Trudy, a Certified Nursing Assistant, saw a total of eight homes and found a gem in a \$78,000 two-unit, five-bedroom home in the Burnham Park neighborhood on Milwaukee's South Side.

She is hoping it will acts as a gathering place for her seven children and seven grandchildren.

Although she could have moved in immediately after her closing, Trudy, who rented previously, is waiting until her lease is up next month to move in.

"Maybe once I move in I'll have some champagne," Trudy said.



HOT PROPERTY

PRICE: \$14,100*

*Property requires rehabilitation

BED: 3 **BATH:** 1

FOR MORE INFORMATION CALL TESS WYNN 414-737-2426

UNLEASHING THE POWER OF COMMUNITY:

ACTS & STAND TOGETHER

An emerging, innovative philanthropic model is: venture philanthropy. In short, venture philanthropy is the merging of venture capital finance and philanthropic generosity. One organization that does venture philanthropy, and does

it well, is Stand Together. The mission of Stand Together is to, "Unleash the power of community to solve our country's toughest problems and help people improve their lives." Stand Together is using this new philanthropic model to improve the effectiveness and build capacity of grassroots organizations, like ACTS Housing.

According to Nick D'Antonio – Director of Strategic Partnerships – Stand Together utilizes a venture philanthropy model in order to, "provide both human and financial capital support to our partners so they have the tools necessary to reach their full market potential."



Nick D'Antonio, Director of Strategic Partnerships, Stand Together

An additional benefit to this model is that Stand Together has the opportunity to build, "A large network of community leaders and individuals from across the country who are eager to collaborate, share stories and best practices"

D'Antonio explained.

When asked why Stand Together selected ACTS as one of their first Catalysts, D'Antonio responded, "ACTS represents an innovative and unique solution helping to transform the lives of the citizens of Milwaukee. The empowerment of homeownership aligns with Stand Together's core values, and the impact has been made vividly clear."

ACTS' partnership with Stand Together has been enlightening, challenging, and transformational. We are grateful for the myriad ways Stand Together has been supportive and looking forward to see the greater impact that will inevitably result.

2017 ACTS HOUSING IMPACT REPORT

123
Home Sales

97%Of ACTS loans
were current

40

Foreclosures Reclaimed \$8.5M +

Invested into the City by ACTS homeowners

WELCOME BASKETS & Volunteering with ACTS!



ACTS Housing recently launched some new Volunteer initiatives! Such as packing welcome baskets (including household items, gift cards, cookbooks and more) for new ACTS homeowners. Special thanks to Irgens and the Milwaukee Bucks for being the first companies to make welcome baskets, and Mary Jo for helping with all the coordination!

Are you interested in participating? Email Mary Jo at volunteer@actshousing.org, or call 414-727-0016





MEET THE ACTS TEAM: PRIYA BHATIA, DIRECTOR OF LENDING & REHAB

Priya Bhatia, Director of Lending and Rehab, sees links between her past careers and her work at ACTS Housing. The strongest link has been empowering families to achieve their American dream.

The former immigration attorney has a B.A. from Northwestern University and a Law Degree from the University of Chicago. Previously, she worked with families to obtain their visas and says it's similar to families purchasing their first home.

"I would help them navigate what can be a very intimidating process with an end result that makes a real impact on their lives," she said of her time working in immigration. "I see parallels between that and what ACTS does."

She decided to make a career change when she learned about ACTS and felt inspired to help families in a different way, "I was very impressed with ACTS and excited about the mission," she said.



As Director of Lending and Rehab, Priya oversees the operations of the rehab counseling team and the operations of ACTS Housing's affiliate nonprofit ACTS Lending.

Priya explained that she values how ACTS creates opportunities for others to succeed by providing education whether it be financial or on how to rehabilitate a foreclosure. Priya can relate to that as well, having done her own home rehab. Although she worked with a general contractor, she still had a ton of questions and had to do a lot of research.

"I find a lot of value in our rehab counselors and their advising homeowners to get the job done efficiently, safely and in the right order," she said.

In the end, watching the incredible hard work that goes into the homeowner rehab process is what makes her job worthwhile.

"It's inspiring to see the families at ACTS create homes for themselves by putting in a lot of sweat equity."

OUR SINCERE THANKS TO ALL WHO PROVIDED SIGNIFICANT SUPPORT FOR ACTS Housing in the fourth quarter of 2017

Anonymous Donors (6) Nancy and Vaughn Allen JoAnne Anton



Simon and his family close on their new home!

Peggy Armstrong James Bauman and Candace Moore Natalie Beckwith Pratik Patel and Priya Bhatia Bert Bilsky Donna and Mike Brady

Bob and June Braun

Kelsey Palmer Brenn and Nathan

Marybeth Budisch

Doyle Butkiewicz

Brenda Campbell

Venus Coates

Daniel and Paige Conley

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Kadie and Steve Jelenchick

Elizabeth and Scott Jonas

Sofia Jonas



ACTS volunteers write thank yous to donors

Mary and Tedd Kellner Thomas Keppeler Cindy and Thomas Kilkenny Jim and Elizabeth Lange

Our sincere thanks to ALL who provided significant support FOR ACTS Housing in the fourth quarter of 2017 (CONT)

Marlene and George Lange Autumn Latimore Emilia and Chris Layden



The ACTS Team at a Home Sale event

Lindsey Tauber and Samuel Leichtling

John and Kathy Linnen

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John and Judy Malaney

Aspen Antonio and Kevin Malaney

Sean Malaney Jon Mariano

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Wells Fargo Housing Foundation

Windermere Wealth Advisors,



ACTS Homeowner and Real Estate Agent Jenean

ACTS Housing's mission is empowerment through homeownership. ACTS Housing's vision is to create vibrant Milwaukee neighborhoods through homeownership.



Homebuyer Counseling - One-on-one, HUD approved homebuyer counseling for individuals interested in developing a personalized homeownership road map.



Real Estate Services - ACTS' licensed realtors represent families in the purchase of affordable central-city homes.



Home Rehab Counseling - Rehab counseling staff represents families during coordination and execution of rehab plans, with a focus on the reclamation of vandalized foreclosures.



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